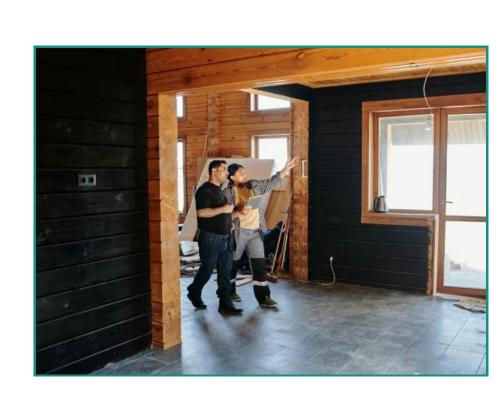
### 1. Refinancing Doesn't Fix **Deeper Financial Stress**

A refinance can reduce your payment slightly. However, it could also extend the life of your loan and increase the total interest you pay over time. By selling, you can stop the financial bleeding. Instead of treading water with a slightly smaller mortgage bill, you can eliminate the payment, pay off debts, and potentially walk away with cash.





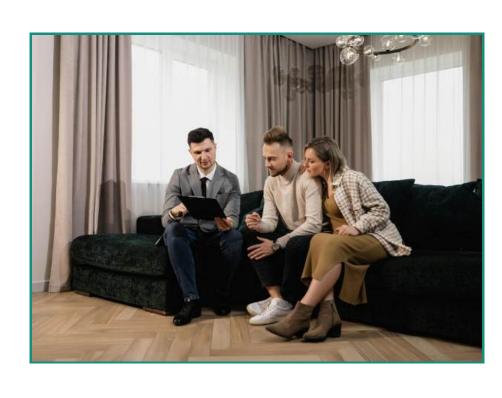
### 2. Your Home's Condition **Might Not Support** a Refinance

If your house needs a new roof, has plumbing issues, or shows signs of structural damage, the bank may deny your refinance or force you to make costly repairs to qualify. Selling the home as-is for cash removes this obstacle entirely. You won't have to sink thousands into repairs or worry about whether your home "passes inspection."

### 3. You're Not Planning to Stay Long-Term

Refinancing only makes financial sense if you plan to stay in your home long enough to recoup the upfront costs. Timing your exit could mean the difference between profit and prolonged uncertainty. Selling now could let you capitalize on your home's current value without locking yourself into a new mortgage.





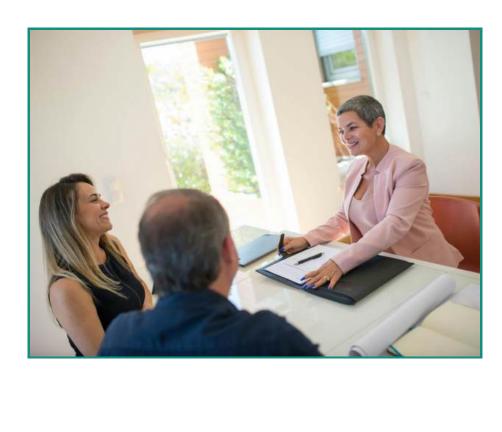
### 4. Refinancing Requires **Strong Credit and Equity**

You need solid credit and equity in your home to secure a reasonable refinance rate. Selling eliminates the need to navigate credit hurdles. A cash buyer in Baltimore doesn't care about your credit score; they care about the condition and value of the property.

## 5. The Market May Favor **Sellers Right Now**

Timing is everything in real estate. Selling may be better than refinancing if Baltimore's current housing inventory is low and buyers actively compete. You could still attract serious offers even if your home isn't pristine, especially from investors or cash buyers looking for properties in up-andcoming neighborhoods.



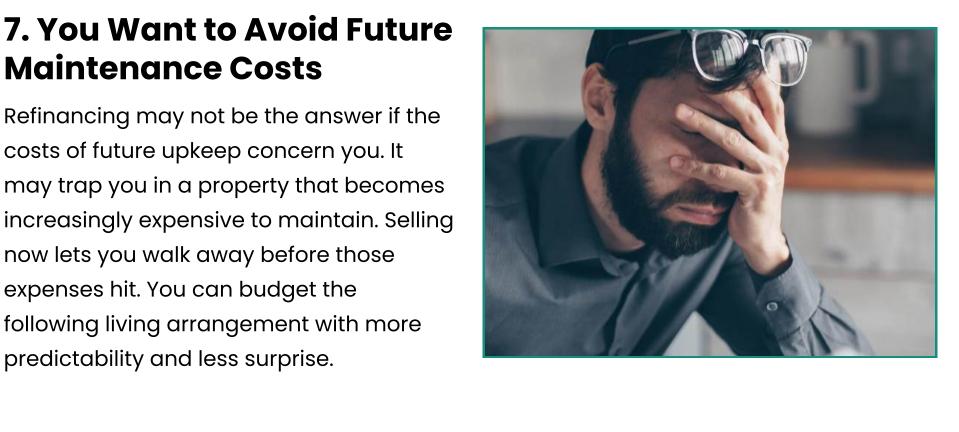


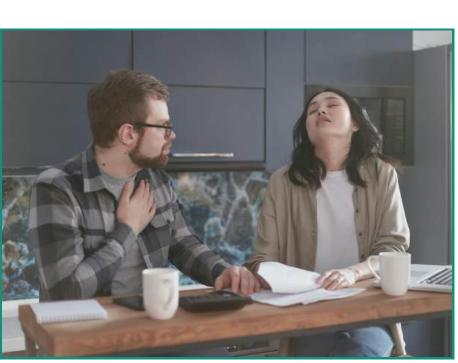
### 6. You're Dealing With **Personal or Life Transitions** Refinancing is purely a financial

maneuver. But selling can support major life transitions. Selling may offer a cleaner break and more emotional clarity if you're going through a divorce, settling an estate, helping aging parents relocate, or adjusting to a health-related change.

### **Maintenance Costs** Refinancing may not be the answer if the

costs of future upkeep concern you. It may trap you in a property that becomes increasingly expensive to maintain. Selling now lets you walk away before those expenses hit. You can budget the following living arrangement with more predictability and less surprise.





# 8. Selling Can Bring **Immediate Relief**

Refinancing involves reapplying for a mortgage, waiting for appraisals, and navigating lender conditions. Selling to a cash buyer can happen faster. Speed matters if you're in a financial pinch or trying to relocate quickly.

